# NIKKEI **Asia**

The voice of the Asian century

MEDIA KIT

2023

Nikkei Inc.

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Nikkei As

Nikkei Inc. is a business and media organisation with a history spanning over 147 years. Our flagship media, The Nikkei, is Japan's largest business newspaper and has long been a favourite among businesspeople. The Nikkei is also recognised in the global financial industry as the publisher of the Nikkei Stock Average, known as Nikkei 225.

Nikkei is actively seeking further growth, not only in Japan, but also in overseas markets, starting with the in-house publication of the English-language Nikkei Asian Review in 2013 (renamed Nikkei Asia in 2020), followed in 2015 by the addition of the FT Group, publisher of the leading UK economic newspaper the Financial Times (FT), to our group.

Furthermore, in 2019, the Nikkei Group welcomed the Singapore-bases Deal Street Asia, which operates an English-language news website specialising in information on investment funds and start-ups in Southeast Asia, to the group, further accelerating our evolution into a global media company.

over **200** 

Overseas journalists and editorial staff

37

International bureaus

147

Years of quality journalism

#### About Nikkei Asia

In Japan, Nikkei is well-known as a general information newspaper with a focus on the economy, and Nikkei aims to be a globally-focused media platform even outside Japan. In 2013, we launched the Nikkei Asian Review (renamed Nikkei Asia in 2020), an English-language publication that forms the core of our global strategy.

With Nikkei Asia at its core, Nikkei has strengthened its coverage network in Asia. As a result, Nikkei Asia's coverage has been highly acclaimed, winning The Society of Publishers in Asia's awards for outstanding reporting in Asia for seven consecutive years.

Nikkei Asia's coverage has been highly acclaimed. In fact, several Nikkei Asia articles were cited in a report on supply chains released by the US White House in June 2021, which is proof of the high level of trust and appreciation Nikkei Asia has earned for its coverage internationally.

# We bring you the Asian business, politics and economy stories others miss.

#### **Cover Story**

A weekly big read on the top stories of the moment, packed with deep analysis and forward-looking insights.

#### **Company in Focus**

A close-up look at the companies, people and technologies behind Asia's economic development.

#### **Asia Insight**

An in-depth look at the most important political and economic news and trends in Asia today.

#### Asia300

Asia300 is a group of major Asian companies independently selected by the Nikkei. Knowing the strategies and performance trends of these companies will give you an insight into the shape of the Asian economy.

#### **Opinion**

World-renowned economists and journalists discuss business, political and security issues in Asia.

#### Latest news

With access to the latest corporate news and announcements, breaking stories, political developments, and market updates, you won't miss a thing.

#### About Nikkei Asia

Nikkei Asia is widely read overseas as a medium providing important business information.



Yoriyuki Sugiyama

Former General Manager & Chief Representative Tokyo Stock Exchange, Inc. Singapore Branch

66 I think one of the advantages of Nikkei Asia is that the local reporters bring you the real voices of the people on the ground



Convenience store chain Ministop pulls out of South Korea and **Philippines** 

**Most Read Articles in 2022** 

Korean deal will bolster third-ranked Lotte in tough market



Nozomi Oda

Partner Morrison & Foerster Tokvo Office

Using Nikkei Asia to share information with team members and clients has become part of my regular routine

> Japan to allow visafree individual tourists from Oct. 11

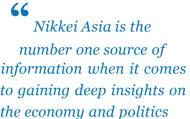
Kishida announces full reopening as weak yen gives visitors extra incentive



Sergiy Korsunsky

Ambassador Extraordinary and Plenipotentiary Ukraine to Japan

Nikkei Asia is the number one source of information when it comes to gaining deep insights on the economy and politics "





Dr. Pietro Borsano

Deputy Executive Director, Industrial and Global Alliances Senior lecturer in Entrepreneurship and Core Business School of Integrated Innovation, Chulalongkorn University

> Linstruct students to use Nikkei Asia as a primary source of information.

> > 99

**Analysis: Xi no longer** described as 'people's leader' in China

Leader tries smile diplomacy, but public scolding of Canada PM ruins image

#### Most Read in 2022

For more information, please visit below https://asia.nikkei.com/Spotlight/Most-read-in-2022



#### Nikkei Asia is recognised worldwide.

#### Best in two categories for the second year in a row, SABEW, US press organisation.



Nikkei Asia beat **Forbes and Wired to the top prize** in the mid-size media category and **won best article in the "International Reporting" category** for its story on how unemployment and loneliness caused by the pandemic led to a rise in cybercrime, with extensive photo and video footage.

The award is presented by the U.S. Society for Advancing Business Editing and Writing (SABEW), an association of business journalists from around the world that has honoured outstanding business journalism each year since 1995.

# World Association of Newspapers and News Publishers (WAN-IFRA) '2022 Asian Media Awards' - a record number of five awards

At the Asian Media Awards, which recognise excellence in reporting by newspapers and magazines in the Asia-Pacific and Middle East region, Nikkei Asia was awarded the overall gold and silver awards for 'Best in Covid-19 Reporting'; gold and silver in the 'Best in News Photography'; and silver in the 'Best in Feature Article (Non Covid-19-related)' categories.

# Award of Excellence at the Society of Asian Publishers Awards (SOPA), for the seventh time.

The Hong Kong-based Society of Publishers in Asia Awards (SOPA), which recognises excellence in reporting on the Asia-Pacific region, awarded Nikkei Asia's seventh prize for excellence for an article analysing the impact of the Regional Comprehensive Economic Partnership (RCEP) in East Asia.



Nikkei Asi

Nikkei Asia

Nikkei Asia is a global media used by Asia watchers worldwide, but especially in Asia and the US

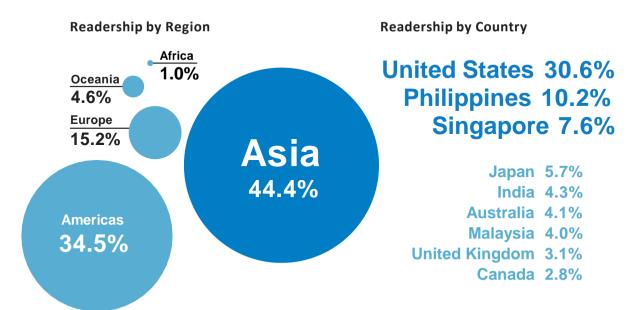
Source: Google Analytics Report Jan 1st - Dec 31st, 2022 Monthly Avg.

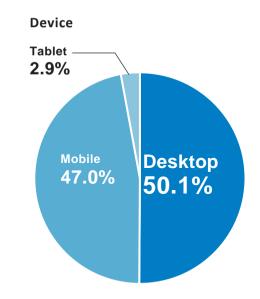
**Unique visitors (Monthly)** 

3,118,908

Page views (Monthly)

6,204,288

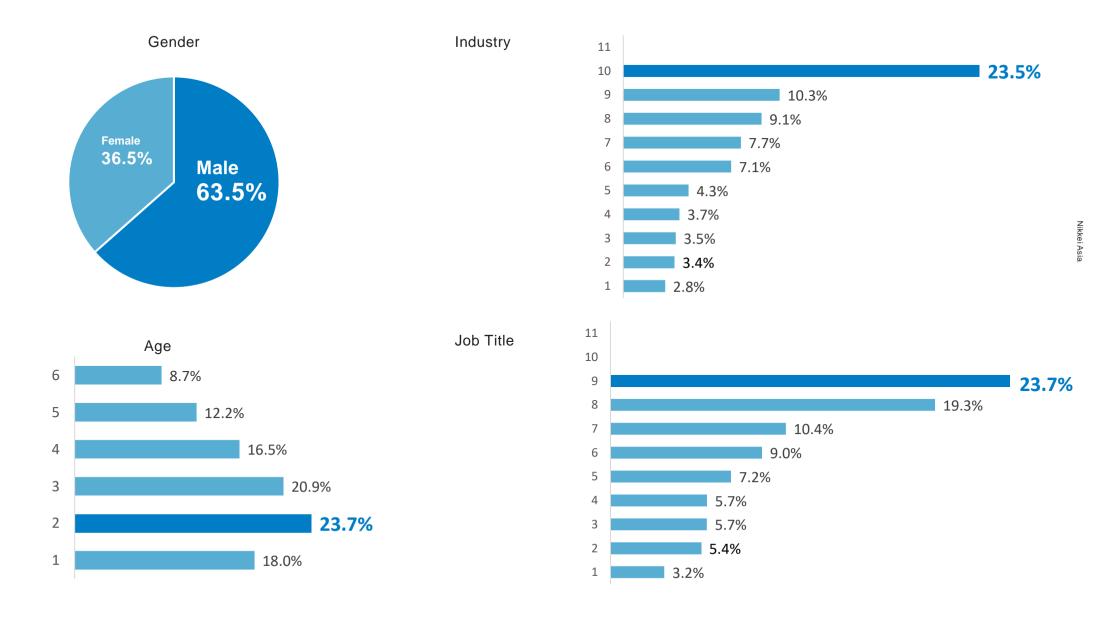




#### **Our Readers**

Nikkei Asia is read by businesspeople from a wide range of industries, with finance at the forefront. Despite having a relatively young readership in their late 20s and 30s, Nikkei Asia is also characterized by a high proportion of management and C-suite readers.

Source: Google Analytics Report Jan 1st - Dec 31st, 2022, Monthly Avg. / Nikkei Asia CRM Data as of Jan 2023



## Nikkei Asia's readership profile in Ipsos GBI APAC 2022

A considerable number of readers consist of business decision-makers and senior executives. These decision makers also happen to be affluent individuals possessing substantial assets and a deep interest in investing.





Source: The Ipsos Global Business Influencers APAC (GBI APAC) survey 2022

#### \* What is the Ipsos Global Business Influencers APAC (GBI APAC) ?

The Ipsos Media Brand Survey for Business Professionals is aimed at senior business professionals in Asia who are employed by companies with a workforce of 50 or more individuals. Along with in-depth inquiries concerning media usage, such as contact frequency and devices employed, the survey also delves into topics such as business and personal travel, personal finance, and luxury expenditure. The survey is conducted annually online using a consistent questionnaire containing identical content across all countries and regions surveyed.

Countries/regions surveyed			Universe	
Hong Kong	Indonesia	Malaysia	Philippines	
Singapore	South Korea	Taiwan	Thailand	A total of <b>1 million</b> Senior-level businesspeople working for companies in Asia with <b>50</b> or more employees
China	Japan	India	Australia	

#### Quality

Article-style advertising 'advertorials' are used by many advertisers. Planning is based on in-depth discussions and thorough reporting. We deliver a deep understanding of the product or brand to the reader by incorporating it into a highquality story that is worth reading.

#### Consistency

Campaigns are optimised for desktop, mobile and print, ensuring consistency across media. The style and design of the text is consistent across multiple editions of the series. The story is told in an effective way while maintaining the brand's worldview.

Case study 01 **HSBC** 



The GBA's advantages



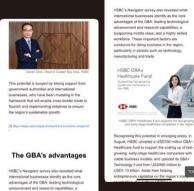
As foreign direct investment in China continues to grow and businesses around the world implement their post-pandemic recovery plans, more international corporations are turning to the Greater Bay Area (GBA).

According to the latest HSBC Navigator survey, three in four international businesses are planning to invest or expand in the GRA in the next three years. This belief is rapidly pairring traction in the APAC region as well, 74% of Malaysian businesses and 61% of Singaporean firms expect the region to see higher growth than the rest of China - as close neighbours, they can see for themselves the nathering momentum.

that the Greater Bay Area is set to become an even more significant facilitator of crossborder trade and capital flows, expanding the corridor for trade, investment and innovation between China and other regions," said Daniel Chan, Head of Greater Bay Area, HSBC.

#### Driving China's economic growth

Market confidence in the GBA has always been encouraging and the pandemic has not dampened the outlook. China has already regained its pre-pandemic levels of activity, showing encouraging growth momentum while leading Asia's recovery!! There is also foreign companies in China to broaden their business operations. As these trends continue, the GBA has a vital role acting as the bridge to overseas markets offering great







HSBC's Navigator survey also revealed what international businesses identify as the core advantages of the GBA: leading technological advancement and research capabilities; a burgeoning middle class: and a highly skilled workforce. These important factors are



Recognising this potential in emerging areas, in August, HSBC unveiled a USD700 million GBA+ Healthcare fund to support the scaling up of fast-growing, early-stage healthcare companies with viable business models, and upsized its GBA+ Technology Fund from USD880 million to USD1.13 billion. Aside from helping entrepreneurs capitalise on the region's many possibilities, this furthers HSBC's support of new economy sectors which the bank believes will be the key drivers of the GBA's economic growth

September HSBC launched Credit Connect, a market-first credit facility solution that provides flexibility in addressing onshore and offshore funding needs. According to Deniel Char, this was also in response to "the GBA's increased economic activity which has accelerated cross-boundary business activities in the region".



in China grew at the fastest pace in more than a decade during the first quarter of 2021 according to data released by the Ministry of Commerce in April

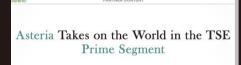
The data also revealed that more than 10 000 new foreign, invested companies were stablished in China during the first three months of the year, an increase of almost ha from the same period a year before[3].

#### The land of opportunity

It is estimated that by 2030 the region's GDP will grow to top USD4.7 trillion, presenting

HSRC. The bank sees this as the Pearl River Delta's next iteration, but one that is reach. The damk seeds into as improved cent a reast seriation, but one risk is supercharged by factors such as improved connectivity, rising affluence and the emergence of an enhanced digital economy that will encompass manufacturing, new retail

#### Case study 02 Asteria





#### DIALOGUE

#### Pina Hirano

President and CEO

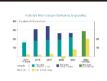


Equity markets are paying keen attention to software developer Asteria. As digital transformation (DX) efforts ramp up among companies of all sizes, demand and expectations are rising for the core technologies and products that will facilitate data integration across different software packages and dramatically reduce workloads. Pina Hirano, President and CEO of Asteria Corporation, and Shoichl Tsumuraya, Professor of Hitotsubashi University Graduate School, discussed the company's management approach to pursuing growth together with investors, among other topics.





[ DIALOGUE ]
Pina Hirano



Tsumuraya: In addition to being proactive in IR activities, your company's business performance is also trending toward improvement, which is attracting attention from investors.

Hirano: Thanks to the support of our stakeholders, our flagship data integration middleware ASTERI

#### Print version of the advertorial



anticipating future needs mitigates these risks and ensures the business's scalability, which offers growth potential.

Besides our software business, we are also involved in investment and design businesses. Each of these businesses could not only generate revenues or profits, but also contribute to expanding our software business globally. As an example in the area of software, some designs may be accepted in Japan but less so overses. If we want to grow our overses sales further, it will become important to be able to fluid designs that will oail acceptance worldwide.

We believe that upfront investment would be a business advantage for our software development. In our investment business, we harness the knowledge that we have acquired through software development to invest in companies and businesses related to our business domains via an investment company we ostabilished in the U.S.

Here, our strategy is to invest profits from the investment business into software development and marketing, while still seeking synergies between businesses.



Prime Market under TSE New Market Segments (From April 4th onward) Founding date: September, 1998 Office locations: 5 countries (Japan, US, UK, China, Singapore)

Office locations: 5 countries (Japan, US, UK, China, Singapore)

Businesses: 

'Development of enterprise software focusing on 'connectivity'

Strategic design consulting (This Place)

Capital: 2,275,343,330 JPY (As of December 31, 2021)
Contact Asteria IR: ir-inquiry@asteria.com
Twitter account for Investor Relations: @Asteria\_ir

Our English IR website is constantly updated with press releases and IR news to provide extensive disclosure of information in English.

https://www.asteria.com/ip/en/ii/

Pina Hirano

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Shoichi Tsumuraya

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How a real estate company is channeling its history of innovation into developing the green energy needed to fuel Japan's future

One of Japon's loading ran a cetals developers, the Talyou Land Composition has never mixed away from challenging an autory convention. The mire stoces is theory pack to the cavain Chy Commission established in Yello by Elevi Sebasows. The father of Japonese capta lam's to public Japon's stricts also garden by in a substitution afford yellow promotion from the father viscourcing success and formed the foundation for Talyou Land's substiguent outsiness expansion;

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Under the PeFNE brand, Tokyu I and operates a total of 87° solar, wind, and blomess power plants throughout Japan, with an annual capacity of up to 1397 megawatts, or roughly enough electricity.





#### Further viewing

To discover more about Tokyu Land's work in renewable energy watch the Japaneselanguage videos below







# Case study 03 TOKYU LAND CORPORATION

equication of an approximation particle in the control of the cont

Toigu Land is also examining future business apportunities in offshore wind power, which th Japanese government has designated a focus area in the country's efforts to become carbon noutral by 2000.

#### Greener offic

In April 2021. Tokes Land on neurosci direk it had friished sowerting 17 of its most advanced of ros and commercial to buildings-festivating 12 in the Cliffacy an exetor our entirely on reviewable energy. This embands out 4500 can will be the commercial of the commercial of 4500 can will be the commercial of the commercial of 4500 can will be commercial or the commercial of 4500 can will be commercial or the commercial of 4500 can be ferrilled on the commercial of 5500 can be ferrilled on 5500 can be ferrilled

#### Penewables and regional development

Besides carries for no obtain environment and helping Joson address its season solities (and Land commitment to encountie energy a site a seried of revet integr para a water strong-from the country DePEC country per parts these integrate places also parts for the strong-from the country DePEC country per parts these integrate places also parts on the first places and committelline from the death of an entire to expansion in the season. Watershift is the company is propring just as from the place parts of propring and the propring places are the first than the strong by the grant-death of many or energy consument to set, by theories, data centers are other facilities in the many places are the propring and propring and propring and propring and propring and the propring and propring and the propring and propring and the propring and propring and the propring and propring and the pro

Note: Figures in the article, including the number of power plants and their capacity, reflect the situation as of December 2021. "Includes teclibries that are still under construction."

#### Further viewing

To discover more about Tokyu Land's work in renewable energy watch the Japanese-language within the two







Case study 03

# Widespread dissemination of the growth strategy, with a compelling message from the top

In May 2022, UBE revealed a fresh medium-term management plan, and President Masato Izumihara shared his views on the company's growth strategy in an interview. A month prior, in April 2022, UBE Industries, which had been in operation for almost 80 years, changed its name to UBE. As a chemical firm, it is implementing bold structural reforms such as converting its cement business into a wholly owned subsidiary. The company hopes for better understanding of its strategy by stakeholders at home and abroad, as well as by its own employees. Moreover, the statement highlights UBE's aggressive investment in its Specialty Business, which manages high-value-added product categories, and its expansion of facilities in Thailand, its primary base in Asia.





#### Masato Izumihara

Born in Yarneguichi prefecture, he graduated from the University of Tokyo Paculty of Law and pinned Ube inclustries (now UBE). After serving as a director and other positions, he was named president 8 CEO in 2019. Under the new name, "UBE Corporation," he leades the transformation of its business structure by growing seadelith chemical.

--- In April 2022, you changed your company name from "Ube Industries" to "UBE" Would you tell me the reasons you did it and thoughts behind the new name?

Our company started 125 years ago, way back in 1897 as a coal mining company. Using that as our foundation, we eventually expanded our business into the fields of machinery, cement, and chemical fields. During World War II, all four of our businesses merged under the name "Ube Industries, Ltd." This name stems from Ube City, a city in Yamaguchi prefecture, the location of our head office.

However, as times changed, we also had to make some changes as well. Each branch had to operate almost independently from each other in order to survive. Thus, in 1990, we split off our machinery business from the main company. And now, we have established a joint venture together with Mitsubishi Materials in our new company, Mitsubishi UBE Cement Corporation. Since we have become a company deficiated to channels we have slot issue this conorticity to channel our company name to LIBE.





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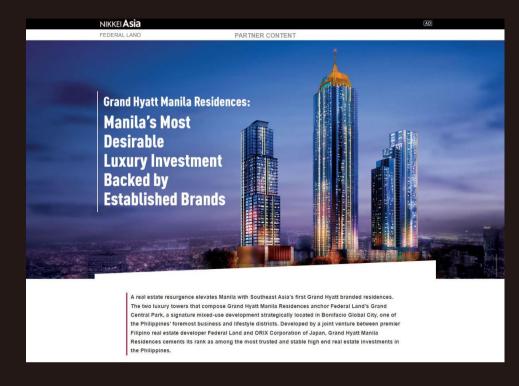
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UBE RAT

Case study 04
Federal Land



# Attracting the wealthy in Asia with the allure of luxury real estate.

Federal Land is the Philippines' leading real estate developer, with over 50 years of experience in the development of a wide range of high-quality, innovative residential, commercial and retail space, modern office buildings, world-class hotels, and integrated communities. The Grand Hyatt Manila Residences South Tower, developed in partnership with Japan's ORIX, is the first luxury property in Southeast Asia to bear the Grand Hyatt name. To showcase its appeal to the Asian market, partner content was developed for Nikkei Asia, a major source of business news and information with a vast readership in the region. The project leader praised the strategy, stating, "By selecting a medium that resonated with our target audience, we successfully reached affluent individuals across Asia."



# Nikkei Asi

#### **Production & Delivery**

Our team will work in collaboration with advertisers when creating advertorials. A sponsored content banner has been introduced to diversify the promotion of advertorials.



#### **Advertising Banners**



#### **Advertorial**



## Vikkei Asia

#### **Option: Partner Content boost plan**

Acquiring external media and directing traffic to partner content can expand reach and enhance engagement. Moreover, leveraging the data that each platform possesses on user interests and demographics enables gender and interest-based targeting, further enhancing the effectiveness of the campaign.

#### Flow of advertising



Platform	Estimated clicks	Price	Targeting
Facebook/ Instagram	4,000	¥ 500,000	Consult for more details.
Twitter	2,000	¥ 500,000	ucians.

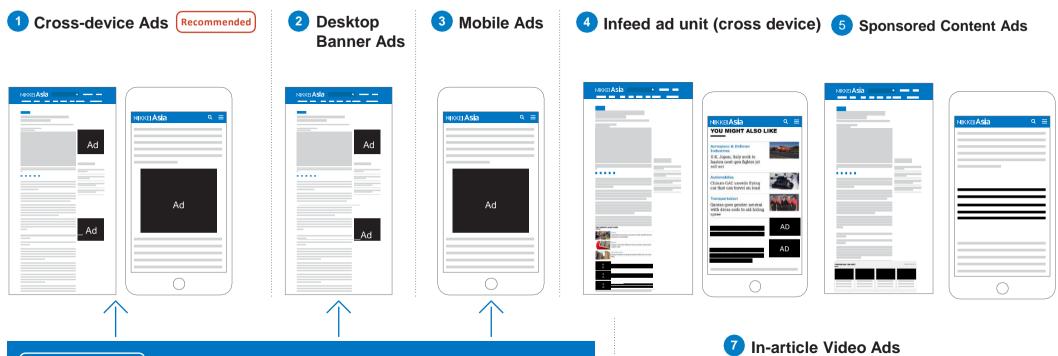
- The estimated number of clicks can vary depending on the industry and product type and is evaluated on a case-by-case basis. For further details, please contact a sales representative
- Please note that the number of expected clicks cannot be guaranteed.

#### **Service Overview**

Publication period In line with the partner content publication	
<b>Rate</b> ¥ 500,000∼	
Content Produced by Nikkei Inc.	

- Each platform has its own screening process. Only content that has passed the screening process will be published.
- As an operational service, creatives will be replaced according to their performance.
- The date of publication is at the discretion of Nikkei.
- The start of publication may be delayed due to the publication review process.
- Targeting requests are discussed on a case-by-case basis.
- For content involving celebrities or models, prior conditions must be presented when negotiating appearances. For additional information, kindly consult with your sales representative.
- SNS will be operated under the Nikkei Asia Marketing & Event account.

#### Menu



#### Geotargeted Ads (CPM+¥1,000)

You can achieve efficient budget management by targeting and distributing your reach by country. For more details on the countries, regions, budget allocation, and distribution timeframes you want to pursue, kindly reach out to us.

**Homepage / Trending Section Portal Takeover** 



**Optional Menu** 









#### **Cross-device Ads**

#### Recommended

Cross-devices ads are our standard offering. Ads are delivered to all devices. Double rectangle-sized ads are only supported by desktop devices.

Desktop: Rectangle



Desktop: Double Rectangle



Mobile: Rectangle



#### **Specifications**

Format/Size	GIF, JPEG, PNG; Under 150KB	ALT Text	N/A
Animation	Accepted	Simultaneous ads	Up to 4 per company (incl. replacements)
Loop	Stops within 35 seconds	Ad replacement	Up to 4 (incl. simultaneous, business days only)

#### Service Name

#### Cross-device Ads

#### Size (pixels)

Rectangle: 300×250 (all devices)

Double Rectangle: 300×600 (Desktop only)

Placement	CPM (excl. tax)
Rectangle 1	¥4,000
Rectangle 2	¥2,800

#### Guarantee

#### Impressions guaranteed

- ·The above rates exclude taxes
- •The minimum spend is ¥500,000
- Insertion orders accepted up to 2 weeks before delivery
- ·Lead time for delivery is 5 business days
- ·Inventory is subject to change
- ·All rates and specs are as of March 2023

#### 2

#### **Desktop Banner Ads**

Ads are delivered by targeting desktop devices only. Both regular and double rectangle sizes are supported.

#### Rectangle

#### Double rectangle



NIKKEI <b>Asia</b>	۹
	Double Rectangle 1

Service Name	Size (pixels)	Device
Dockton Pannar Ada	Rectangle : 300×250	DC.
Desktop Banner Ads	Double Rectangle : 300×600	PC

Placement	CPM (excl. tax)	Guarantee
Rectangle 1	¥4,500	
Rectangle 2	¥3,000	Impressions
Double Rectangle 1	¥5,400	guaranteed
Double Rectangle 2	¥3,600	

- ·The above rates exclude taxes
- •The minimum spend is ¥500,000
- ·Insertion orders accepted up to 2 weeks before delivery
- ·Lead time for delivery is 5 business days
- ·Inventory is subject to change
- ·All rates and specs are as of March 2023

Format/Size	GIF, JPEG, PNG: Under 150KB	ALT Text	N/A
Animation	Accepted	Simultaneous Ads	Up to 4 per company (incl. replacements)
Loop	Stops within 35 seconds	Ad replacement	Up to 4 (incl. simultaneous, business days only)



#### **Mobile Ads**

Mobile ads are targeted to mobile devices. Only regular-sized banners are supported.



Service Name	Size (pixels)	Device
Mobile Ads	300×250	Mobile

Placement	CPM (excl. tax)	Guarantee
Rectangle 1	¥4,200	Impressions
Rectangle 2	¥3,000	guaranteed

- ·All rates exclude taxes
- •The minimum spend is ¥500,000
- ·Insertion orders are accepted up to 2 weeks before delivery
- ·Lead time for delivery is 5 business days
- Inventory is subject to change
- ·All rates and specs are as of March 2023

Format/Size	GIF, JPEG:Under 150KB	ALT text	N/A
Animation	Accepted	Simultaneous Ads	Up to 4 per company (incl. replacements)
Loop	Stops within 35 seconds	Ad replacement	Up to 4 (incl. simultaneous, business days only)



#### Infeed ad unit (cross-device)

Infeed ad units, consisting of a combination of images and text, are delivered in the "YOU MIGHT ALSO LIKE" box below the article.

#### Desktop

# NIKKEI **Asia**

#### Mobile



Service name	Size (pixels)	Device		
Infeed ad unit	1200×800px	Desktop/Mobile		
Text				
75 characters max. (including advertiser's name, symbols and spaces)				

Placement	CPM (Excl. Tax)	Guarantee
Desktop/Mobile	VC 000	Impressions
Bosikop, Woone	¥6,000	guaranteed

- · All rates exclude taxes
- •The minimum spend is ¥500,000
- ·Insertion orders are accepted up to 2 weeks before delivery
- ·Lead time for delivery is 5 business days
- ·Inventory is subject to change
- ·All rates and specs are as of March 2023

Format/Size	GIF, JPEG;Under 150KB	ALT text	N/A
Animation	N/A	Simultaneous Ads	Up to 4 per company (incl. replacements)
Loop	N/A	Ad replacement	Up to 4 (incl. simultaneous, business days only)



#### **Sponsored content**

Ads are delivered in an in-feed format combining images and text.

\*For mobile, only text is displayed.

Desktop

Mobile





Service Name	Size (pixels)	Device
Sponsored content (PC)	620×350	PC
Placement	Text (advertiser name required)	Device
Sponsored content (PC/SP)	75 characters max. (including advertiser's name, symbols and spaces)	PC/SP

Placement	CPM (excl. tax)	Guarantee
PC/SP	¥1,000	Impressions guaranteed

- ·All rates exclude taxes
- •The minimum spend is ¥500,000
- Insertion orders are accepted up to 2 weeks before delivery
- ·Lead time for delivery is 5 business days
- ·Inventory is subject to change
- ·All rates and specs are as of March 2023
- •Only one text element can be used in the image, such as the title of the project or main copy.
- ·Alterations may be requested if visibility is poor.

#### Specifications

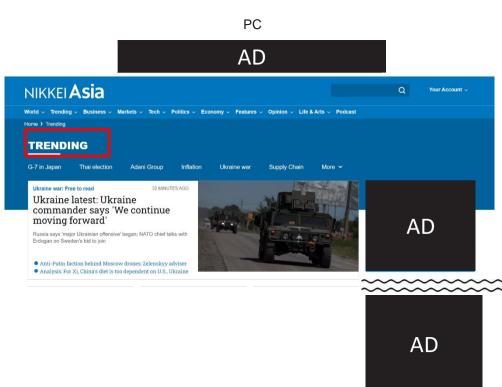
Format/size	GIF, JPEG: Under 150KB	ALT Text	N/A
Animation	N/A	Simultaneous Ads	Up to 4 per company (incl. replacements)
Loop	N/A	Ad replacement	Up to 4 per company (incl. replacements) Up to 4 (incl. simultaneous, business days only)

Nikkei Asia



#### **Homepage / Trending Section Portal Takeover**

One week takeover of both homepage and Trending section portals on Nikkei Asia. Several banners deliver a huge impact to the audience.





Unit Name		
Homepage / Trending Section Portal Takeover		
Size (pixels	)	
Rectangle : 300 × 250		
Double Rectangle: 300 × 600 (Desktop Only)		
Super Banner: 728 × 90 (Desktop Only)		
Period Price		
One Week	600,000 JPY	

#### Guarantee

#### Period Guaranteed

Format/size	GIF, JPEG: Under 150KB	ALT Text	N/A
Animation	Accepted	Simultaneous Ads	Up to 4 per company (incl. replacements)
Loop	Stop within 35 Sec.	Ad replacement	Up to 4 per company (incl. replacements) Up to 4 (incl. simultaneous, business days only)

- ·All rates exclude taxes
- •The minimum spend is ¥500,000
- ·Insertion orders are accepted up to 2 weeks before delivery
- ·Lead time for delivery is 5 business days
- ·Inventory is subject to change
- ·All rates and specs are as of August 2023

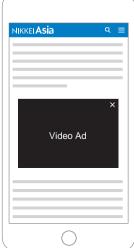


#### **In-article Video Ads**

A cost-effective, user-friendly video advertising option. Placed within an article, it allows for high visibility, effective for branding and corporate advertising.

Two pricing models are available: impressions guaranteed and completions guaranteed.





Mobile

Service Name	Size (pixels)	Device
In-article Video Ads	640×360 ~ 1920×1080	All Devices
Guarantee	CPM (excl. tax)	Placement
Impressions guaranteed	¥5,000	Article page
Completions guaranteed	¥30 / single completed view	Aitible page

- •Two pricing models for in-article ads: impressions guaranteed and completions guaranteed
- ·Video ads are placed between articles
- ·Ad disappears upon video completion leaving the regular article view
- ·Video automatically stops when less than 50% of the ad is shown and resumes once 50% or more becomes visible
- •TV commercials and other video material can be easily distributed
- ·If the number of completions does not reach the target, the fee shall be calculated based on actual completions
- •Frequency control is implemented for advertising effectiveness and user protection
- ·Videos are muted by default. Users can unmute by tapping on the ads and switching to full-screen mode
- ·All rates and specs are as of March 2023

Format/Size	MOV / MPEG4 / AVI : Under 200MB	Video run time	Under 30s (Please enquire for longer times)	Aspect Ratio	16:9 (4:3 not supported)
Codec	Almost all formats supported (excl. ProRes4444, HDV 720p60, Go2 Meeting3&4, ER AAC LD, RECODE)				
Submission deadline	Pre-test: 10 business days before planned publication Final submission: 5 business days before planned publication				

Device

All Devices

No. Emails

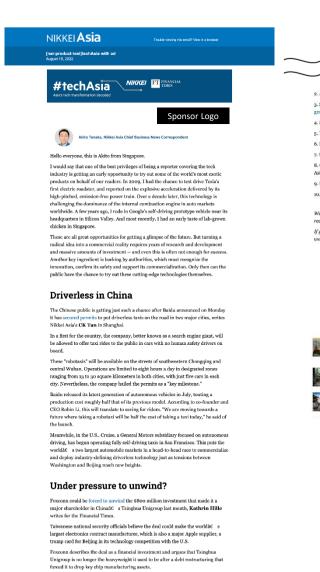
Approx. 30,000

emails/week

N/A

#### Newsletter Advertising (#Tech Asia)

#techAsia is a weekly newsletter published on Thursdays. As the global power structure changes, we bring a global perspective to our readers who focus on the key players in the Asian technology sector, bringing you the stories and trends that are colouring the booming tech scene in Asia.

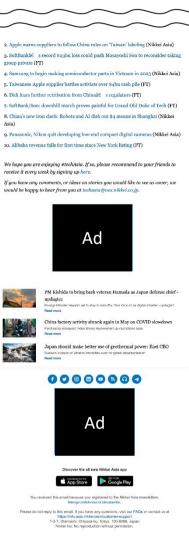


But Taipei believes that the Chinese group is still at the heart of Beijing $\hat{a} \in s$  plans

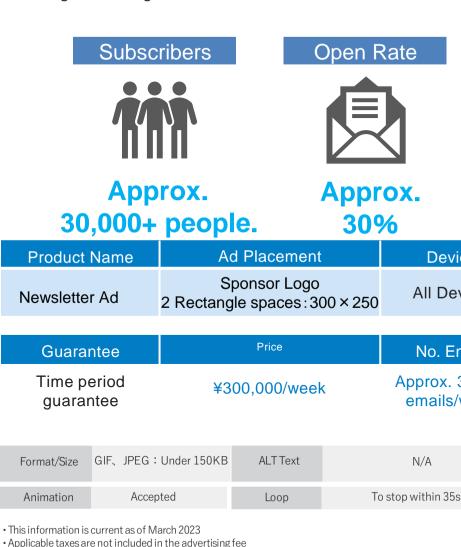
Taiwanese officials think that having one of Taiwan†s largest companies back the Chinese government in this will pose a national security risk to Tainei and

for semiconductor self-sufficiency

undermine its closer alignment with the U.S.







• The number of subscribers and the no. delivered messages can vary depending on the time of delivery.

• The week of distribution may be adjusted depending on the content of the Newsletter.

• A report on the number of deliveries, opens and clicks shall be delivered 7 working days after distribution.

• Applications / manuscripts (images and linked URLs) must be submitted at least 10 working days before distribution

### Nikk

#### **Banner Advertising Case Study**

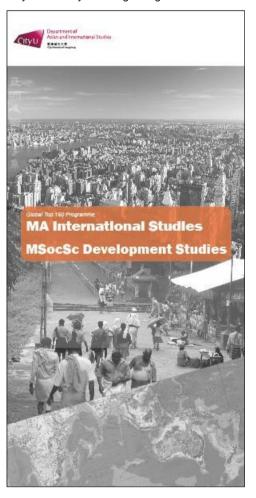
The Japan Foundation



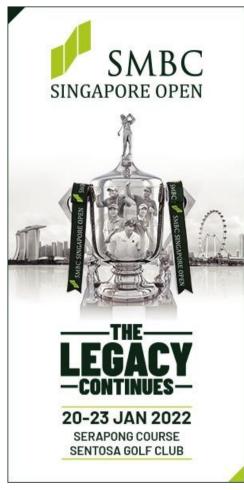
IE University



City University of Hong Kong



SMBC シンガポールオープン



Waseda Business school



**HSBC** 



**Print Advertising** 

#### **Advertising Fees**

It is a weekly print edition with a selection of timely topics. It is subscribed to by executives, particularly in the Asian region.

Estimated readership of the Nikkei Asia print edition among senior businesspeople in APAC

150,940 Source:GBI 2022 APAC

Placement / Position	Size (w×h)	Fee for 1 time (excl. tax)	Fee for 2-6 times (excl. tax)	Fee for 7-11 times (excl. tax)	Fee for 12+ times (excl. tax)
4th Cover (Outside Back Cover)	204mm×268mm 210mm×274mm (incl. bleed)	¥1,800,000	¥1,620,000	¥1,440,000	¥1,260,000
2nd Cover Double-page, 2 Pages (Inside Front Cover, DPS)	408mm×268mm 414mm×274mm	¥3,000,000	¥2,700,000	¥2,400,000	¥2,100,000
Double-page, 2 Pages	(incl. bleed)	¥2,700,000	¥2,430,000	¥2,160,000	¥1,890,000
Opposite Column, 1 Page		¥1,400,000	¥1,260,000	¥1,120,000	¥980,000
Ahead of 1st Special Feature, 1 Page	204mm×268mm	¥1,320,000	¥1,188,000	¥1,056,000	¥924,000
Inside Page, 1 Page	210mm×274mm (incl. bleed)	¥1,250,000	¥1,125,000	¥1,000,000	¥875,000
3rd Cover (Inside Back Cover)		¥1,500,000	¥1,350,000	¥1,200,000	¥1,050,000
3rd Cover Double-page, 2 Pages (Inside Back Cover, DPS)	408mm×268mm 414mm×274mm (incl. bleed)	¥2,800,000	¥2,520,000	¥2,240,000	¥1,960,000

<sup>·</sup>Insertion orders accepted until 3 weeks before publishing

<sup>·</sup>Submit manuscripts no later than 2 weeks before publishing

<sup>·</sup>Please inquire about inventory

<sup>·</sup>For more information, refer to the submission rules

<sup>·</sup>The above rates are as of March 2023



A collaboration between Nikkei Asia and Time Out Tokyo, UNLOCK THE REAL JAPAN is a periodically published English-language medium, highlighting seasonal themes, people, and showcases the charm of Japan to both domestic and international audiences.

The inaugural issue of "UNLOCK THE REAL JAPAN" was released in March 2020 in print, distributed both domestically and internationally. In December 2020, a digital edition was launched, available only domestically. In 2021, two issues were published in March and July, respectively. In 2022, the March issue centred on the 'Osaka Expo', timed with the closing of the Dubai Expo in March. Future issues will be published on a range of topics to align with current trends.

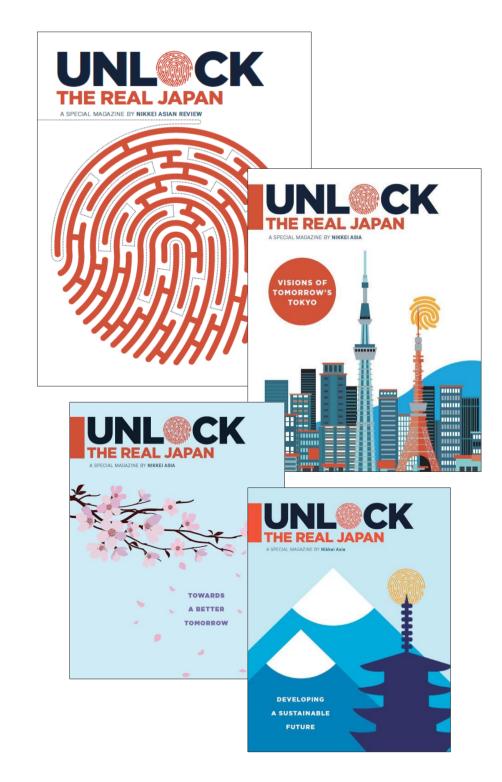
Advertorial and other advertising space is available in both print and digital editions, please contact us for details.

Date of Issue	Theme
<b>No.1</b> : 20 Mar 2020	Visit Japan
No.2: 14 Dec 2020	City of International Finance
No.3: 29 Mar 2021	Carbon-neutral
No.4: 19 Jul 2021	Tokyo Olympics and Paralympics
No.5 : 21 Mar 2022	Osaka Expo



Unlock Website

https://ps.nikkei.com/unlock/



#### Secondary Use Options

Optional Menu(1)

Secondary use of digital advertorials

#### Nikkei Asia Microsite



Optional Menu②

Secondary use of print advertorials







Print edition advertorial double page spread

After publication, content can be used for websites and other online media, as well as for offline content such as flyers and brochures.

(Secondary use period expected to be six months)

Media operated/published by the advertiser	Rate (Net)		
Owned Site	¥300,000~		
Offline (booklets, brochures, etc.)	¥420,000~		

After publication, additional front and back covers can be created for a twopage spread advertorial in the print edition, and an offprint can be produced. Can be used as handouts at events and briefings.

(Lead time is expected to be approximately two weeks after placing an order).

Offprint copies	Rate (Net)		
1000~	Please contact your sales representative.		

- · Secondary use fees are linked to the production costs and intended use of the content. A sales representative will provide an estimate for each individual project.
- · Additional costs for secondary use may be incurred separately depending on the wishes of the rights holders (performers, cameramen, etc.) of the content production.
- $\cdot\,$  If additional work is required for secondary use, the additional costs will be invoiced.
- · If you plan for secondary use of the content, please contact us promptly after deciding to proceed with the advertorial.
- · For digital advertorials, we will deliver the "text, photos, videos, illustrations and diagrams" used, without the header or footer.

Advertising Terms and Conditions

#### Advertising Terms and Conditions (Precautions and disclaimers)

- New advertisers are subject to our mandatory vetting process. You may be asked to provide the necessary documentation.
- The minimum publication period is five consecutive days.
- For advertising products with a guaranteed number of impressions, delivery is not guaranteed on a daily basis nor is there a guarantee that distribution will be even on a per day/per hour basis throughout the publication period.
- In the unlikely event of a problem with an advertisement, a response will be made within the next working day. The company will be exempt from liability for any errors in publication during this period.
- Sharing of screenshots for confirmation of publication shall be at our discretion.
- Customer satisfaction and salient items for advertisers are the standard number of deliveries and clicks and CTR, unless otherwise stated on the sales sheet. Published drafts may be the subject of research for the improvement of the service.
- Depending on the user's browser settings or similar, ads may not be delivered, may not be displayed correctly, or may not direct the user to a link even if clicked.
- · Advertisements may be suspended due to force majeure, such as natural disasters, or power outages or communication line accidents.
- The location of adverts may change as a result of changes to news content and site structure to improve usability.
- Depending on the browser display size, mobile ads may be displayed on PC. Similarly, PC ads may be displayed on mobile.

#### Advertising Terms and Conditions (Precautions and disclaimers)

- In the case of third-party advertising distribution, please make sure to inform us of the name of the service in advance. We will then respond to you as to whether it can be used. The number of impressions is based on the count on the ad server.
- If you wish to install tracking tags, please contact us with the services you wish to use, advertising service you wish to measure and the purpose of measurement, to inquire whether this is possible. If you wish to track with multiple solutions, please submit them in one combined file.
- If you wish to run retargeting ads to users who have clicked on or been served within Nikkei Asia, both the advertiser and the Nikkei must include an opt-out statement for such ads on their sites.
- In the case of creative changes, each creative is counted towards the manuscript replacement fee. In addition, creatives with product images, etc. fed from the advertiser's page cannot be reviewed as it is physically impossible to do so.
- If the content is produced by importing external files or incorporating external components, it may not work correctly.
- For ad confirmation, please ensure that all materials align with our content specifications and send any third-party distribution tag(s) when submitting.
- It is not possible to change the content or script of the ad in the distribution tag after it has been submitted. Please submit a new delivery tag with the changes. We will replace it once we have confirmed that it works.
- The tag format must be SSL (https) formatted. (https://xxxx.com/xxxx or //xxxx.com.xxxx)
- When specifying z-index in CSS, the value should be less than 10000.
- When using third party distributors, we ask for your cooperation in sharing distribution reports to gather statistical data for future product improvements.
- Please contact us in advance when using ad verification tools. Please note that in some cases ads may not be displayed due to brand safety measures and you may be asked to set up an alternative banner for display.

#### Advertising Terms and Conditions (Content Specifications)

- As a rule, if the background of the creative is white, an outer border should be added. If the boundary between the creative and the site content is unclear, you may be asked to make adjustments.
- Changes may be requested for creatives with short flashes of primary, fluorescent or bright colours, or for creatives with extreme motion.
- We may ask you to make corrections if we believe that the design of the ad is too similar to the design of the site (title, navigation, link buttons, etc.) or is otherwise misleading to the user.
- The content of the advertisement must conform to Nikkei's advertising standards and the advertiser's company name must be clearly stated in the final version of the creative.
- Please note that advertisers are responsible for any problems with the content of their advertisements or linked websites.
- The URL of the link should not exceed 220 bytes, including the tracking tag.
- The link should be published at least two working days before the distribution date. Please contact your sales representative beforehand, as the start of publication may be delayed until the content of the site can be verified.

## Nikkei Asi

## Advertising Terms and Conditions (Content Specifications)

Service	Size	Format/Size	Animation	Loop	ALT Text	Notes
Rectangle	300×250	GIF/JPEG/PNG Under 150kb	Accepted	Stops within 35 seconds	N/A	
Double Rectangle	300×600	GIF/JPEG/PNG Under 150kb	Accepted	Stops within 35 seconds	N/A	

Service	Content	Format/Size Animation		ALT Text	Notes	
In-Feed Ad Unit	Image	JPEG/PNG Under 150kb		N/A		
III-reed Ad Offic	Text	Up to 75 characters (including advertiser name, special characters and spaces)				
Sponsored content	Image	JPEG/PNG Under 150kb	N/A	N/A		
	Text	Up to 75 characters (including advertiser name)				

Service	Size	Format/Size	Aspect Ratio	Run time	Codec	Notes
In-read video	640 × 360 ~ 1920 × 1080	mov / mpeg4 / avi / Under 200MB	16:9	Under 30 seconds	Almost any	Excluding: ProRes4444, HDV 720p60, Go2 Meeting3&4 , ER AAC LD, RECODE

# NIKKEI **Asia**

For advertising-related enquiries, please use the following contact details

#### Nikkei Inc.

Sales & Marketing Team, Global Events Unit

global.inquiry@nex.nikkei.co.jp

asia.nikkei.com